



Safrá

Tradição Secular de Segurança

Avenida Paulista, 2.100 - São Paulo - SP
CNPJ 58.160.789/0001-28

PERFORMANCE

The financial and operating information below are shown based on consolidated figures for the periods ended June 30, 2019 and June 30, 2018.

R\$ million (unless otherwise stated)

PROFITABILITY	Jun-19	Jun-18	Change %
Net Income of the Parent Company (first half)	1,040	1,058	(1.7%)
Equity of Parent Company	12,443	10,475	18.8%
Return on Average Equity - Annualized (%)	17.2%	20.9%	
Return on Average Assets - Annualized (%)	1.1%	1.3%	

PERFORMANCE INDICATORS (%)

Basel Ratio	15.3%	12.8%	
Operational Coverage Ratio ⁽¹⁾	55.5%	82.7%	

CREDIT RATIOS (%)

Non-performing loan ratio (more than 90 days)	0.5%	0.5%	
Problematic bank credit assets ratio ⁽²⁾	1.2%	1.3%	
Coverage Ratio (Balance of ALL/NPL more than 90 days)	704.0%	917.0%	
Problematic bank credit assets coverage ratio ⁽²⁾	332.5%	328.3%	
NIM ⁽³⁾ after ALL	4.0%	4.1%	
Balance of ALL/Credit Portfolio	3.3%	4.1%	

STATEMENT OF FINANCIAL POSITION

Total Assets	188,445	174,374	8.1%
Liquidity ⁽⁴⁾	30,018	28,673	4.7%
Expanded Credit Portfolio	106,191	98,103	8.2%
Credit Operations (includes other credit risk instruments)	87,786	77,262	13.6%
Guarantees and Sureties	18,405	20,841	(11.7%)
Funding Net of Compulsory	108,284	97,681	10.9%
Credit Operations ⁽⁵⁾ / Funding Ratio (%)	81.1%	79.1%	
Raised and Managed Assets ⁽⁶⁾	238,418	231,673	2.9%

MATERIAL DATA

Conglomerate employees (individuals)	9,051	7,002	
Number of Branches and Points of Banking Services in the Country (units)	134	131	

(1) Operational coverage ratio = (revenues from services, bank fees, and foreign exchange + revenue from insurance and private pension operations) / (personnel expenses + other administrative expenses + expenses for taxes not levied on revenue + other operating expenses).

(2) Problem assets = transactions over 90 days past due, renegotiated transactions without any indication that they will be fully paid, all transactions of business customers with judicial recovery or bankruptcy declared and all transactions of customers who passed away.

(3) NIM = financial margin after ALL / average interest-bearing assets.

(4) Liquidity = cash and cash equivalents + unrestricted government and corporate securities (own portfolio) - collection of taxes and similar.

(5) Does not include guarantees and sureties.

(6) Raised and Managed Assets = funded and managed funds + repurchase agreements + foreign exchange portfolio + collection of taxes and similar.



"If you choose to sail upon the seas of banking, build your bank as you would your boat, with the strength to sail safely through any storm." - Jacob Safrá

INDEX

Net Income	Annualized return on average equity	Liquidity ⁽¹⁾
R\$ 1,040.4	17.2%	R\$ 30.0
million		billion

MOODY'S

International Scale ⁽²⁾
Ba2

National Scale
Long Term (Aa1.br)

S&P Global

International Scale ⁽²⁾
BB-

National Scale
Long Term (brAAA)

CONSOLIDATED STATEMENT OF FINANCIAL POSITION ⁽³⁾

In thousands of Reals

	jun-30-19	jun-30-18
CURRENT AND LONG TERM ASSETS	187,769,780	173,951,762
Extended cash and equivalents ⁽¹⁾	32,364,266	31,100,660
Central Bank compulsory deposits	8,943,887	5,151,870
Investment linked to open market operations - Government securities	29,937,022	36,267,976
Marketable securities, Interbank investments and Derivative financial	8,019,697	7,611,215
Funds guaranteeing technical reserves for insurance and private pension	16,837,452	13,694,495
Transactions with credit characteristics ⁽⁴⁾ (Allowance for credit risk)	87,785,651 (2,919,266)	77,262,035 (2,834,753)
Minimum required - Resolution 2,682 Additional	(1,724,722) (1,194,544)	(1,639,399) (1,195,354)
Others financial assets	3,896,851	2,483,942
Others credits	2,904,220	3,214,322
INVESTMENTS, PROPERTY AND EQUIPMENT IN USE AND INTANGIBLE ASSETS	674,988	422,055
TOTAL ASSETS	188,444,768	174,373,817
CURRENT AND LONG TERM LIABILITIES	176,002,181	163,898,777
Open market funding - Government securities	30,209,413	36,141,172
Funding, borrowings and onlending, and subordinated debt	117,228,262	102,832,911
Funds from customers	91,850,728	76,096,075
Funds from market	25,377,534	26,736,836
Supplementary pension operations and Derivative financial	18,134,642	14,926,099
Others financial liabilities	6,932,485	6,208,405
Others liabilities	3,497,379	3,790,190
EQUITY	12,442,587	10,475,040
TOTAL LIABILITIES AND EQUITY	188,444,768	174,373,817

CONSOLIDATED STATEMENT OF INCOME ⁽³⁾

In thousands of Reals

	Accumulated jun/2019	Accumulated jun/2018
Income from financial intermediation	7,753,984	6,442,830
Expenses of financial intermediation	(4,975,410)	(4,247,754)
Derivative Financial Instruments	(58,803)	5,945
GROSS INCOME ON FINANCIAL INTERMEDIATION BEFORE ALLOWANCE FOR LOAN LOSSES	2,719,771	2,201,021
RESULT OF ALLOWANCE FOR LOAN LOSSES	(265,649)	(107,194)
NET INCOME ON FINANCIAL INTERMEDIATION	2,454,122	2,093,827
OTHER INCOME FROM OPERATIONS	1,089,279	1,295,911
Revenue from service and bank fees	962,285	1,169,216
Management and administration of funds, brokerages and custodys	546,026	770,738
Other services, fees and foreign exchange transactions	416,259	398,478
Insurance, reinsurance and private pension operations	126,994	126,695
TAX EXPENSES OF OPERATIONS	(259,070)	(264,359)
NET INCOME FROM OPERATIONS	3,284,331	3,125,379
OTHER OPERATING INCOME (EXPENSES)	(1,961,132)	(1,563,406)
Personnel expenses	(1,405,189)	(1,104,289)
Administrative expenses	(475,323)	(335,515)
Other operating income (expenses)	(80,620)	(123,602)
INCOME BEFORE TAXES	1,323,199	1,561,973
INCOME TAX AND SOCIAL CONTRIBUTION	(282,797)	(504,081)
NET INCOME	1,040,402	1,057,892

José Manuel da Costa Gomes - Accountant CRC n° 1SP219892/O-0

The Consolidated Financial Statements with Independent Auditor's report, unqualified opinion, are available in the website www.safrá.com.br

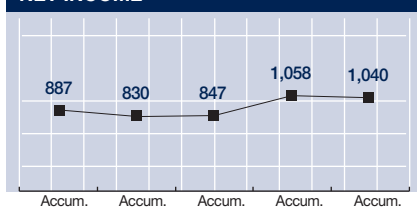
TOTAL ASSETS



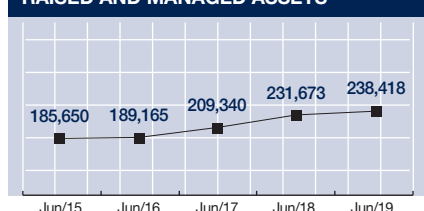
EQUITY



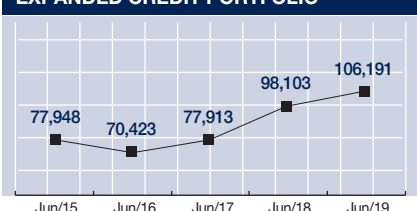
NET INCOME



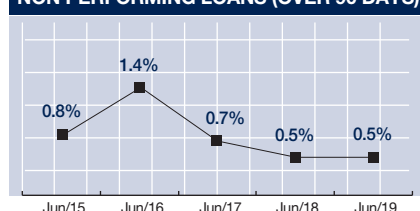
RAISED AND MANAGED ASSETS ⁽⁴⁾



EXPANDED CREDIT PORTFOLIO ⁽⁵⁾



NON PERFORMING LOANS (OVER 90 DAYS)



⁽¹⁾ Liquidity represented by Cash and Unrestricted government securities of high liquidity (-) Collection of taxes and similar in the amount of R\$ 2,346,409 (R\$ 2,427,440 in 06.30.2018). ⁽²⁾ The Banco Safrá continues with the highest rating among the financial institutions in Brazil, which are limited to Sovereign rating, both the S&P Global and Moody's. ⁽³⁾ In the Financial Statements, it refers to the presentation model with information include in accompanying notes. In the Statement of Income Adjusted for the tax effect of investment hedge abroad. ⁽⁴⁾ Represented by raised and managed funds + repurchase agreements + foreign exchange portfolio + collection of taxes and similar. ⁽⁵⁾ Included Transactions with credit characteristics and Garantees and sureties.

Elected the **best wholesale bank** in Brazil in 2017 and 2018

* Finaças Mais Yearbook, the largest ranking of financial institutions in Brazil.

www.safrá.com.br