

Highlights

R\$ million (unless otherwise stated)

Profitability

	Sep.20	Dec.19	Sep.19
Net Income of the Parent Company (in the period)	1,375	2,211	1,584
Equity of Parent Company	13,063	11,884	12,806
Return on Average Equity - Annualized (%)	14.7%	18.1%	17.2%
Return on Average Assets - Annualized (%)	0.9%	1.2%	1.1%

Performance Indicators (%)

Basel Ratio	15.3%	13.9%	15.3%
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Credit Ratios (%)

Non-performing Loans (over 90 days)	1.0%	0.6%	0.6%
Coverage Ratio (Balance of ALL/Transactions over 90 days past due)	320.6%	544.9%	497.0%
Ratio of Problem Assets ⁽¹⁾	1.6%	1.2%	1.3%
Coverage Ratio for Problem Assets ⁽¹⁾	229.6%	322.5%	284.6%
NIM ⁽²⁾ after ALL	3.2%	3.9%	3.9%
Balance of ALL/Credit Portfolio	3.2%	3.2%	3.1%

Statement of Financial Position

Total Assets	213,537	190,784	207,074
Liquidity ⁽³⁾	36,783	22,902	31,451
Expanded Credit Portfolio	118,126	111,070	109,190
Business	91,480	84,470	84,235
Individual and Financial	26,646	26,600	24,955
Funding Net of Compulsory	132,745	108,620	115,279
Customers	101,273	84,264	86,043
Market	31,472	24,356	29,236
Credit Portfolio ⁽⁴⁾ / Funding Ratio (%)	77.0%	86.4%	79.6%
Raised and Management Assets	266,418	241,927	257,359
Funds Raised and Managed	242,625	212,565	216,289
Repurchase Agreements, Foreign Exchange and Tax Collection	23,793	29,362	41,070

(1) Problem Assets pursuant to CMN Res. 4,557 = transactions over 90 days past due; renegotiation transactions without indication that they will be paid; and all transactions with business clients which are in judicial recovery or declared bankruptcy.

(2) NIM = financial margin after ALL / average interest-bearing assets.

(3) Liquidity = cash and cash equivalents + unrestricted government and corporate securities (own portfolio) – collection of taxes and similar.

(4) Does not include guarantees and sureties.

Highlights



Av. Paulista, 2.100 - São Paulo/SP
CNPJ 58.160.789/0001-28

R\$ million (unless otherwise stated)

Material Data

	Sep.20	Dec.19	Sep.19
Conglomerate Employees (Individuals)	9,248	9,190	9,074
Number of Branches and Points of Banking Services in the Country (Units)	135	132	132

Equity and BIS

Regulatory Capital (PR)	19,130	16,810	17,509
Tier I	15,780	12,950	13,916
Core Capital	12,806	11,726	12,643
Additional	2,974	1,224	1,273
Tier II	3,350	3,860	3,593
RWA	125,113	120,543	114,214
Credit Risk	115,028	106,258	102,345
Market Risk	4,622	6,876	4,461
Operational Risk (POPR)	5,463	7,409	7,408
Basel Ratio (PR*100/RWA)	15.3%	13.9%	15.3%
Tier I	12.6%	10.7%	12.2%
Core Capital	10.2%	9.7%	11.1%
Tier II	2.7%	3.2%	3.1%
Risk of change in interest rates in instruments classified in the banking portfolio (IRRBB)	316	415	713
Additional Countercyclical Buffer (ACP)	1,564	3,014	2,855
Capital margin (PR-RWaxF-IRRBB-ACP)	7,241	3,738	4,804

Summary

Consolidated Financial Statements



Av. Paulista, 2.100 - São Paulo/SP
CNPJ 58.160.789/0001-28

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Net Income
R\$ 1,374.5
million

Annualized return
on average equity
14.7%

Liquidity⁽¹⁾
R\$ 36.8
billion

MOODY'S
International Scale⁽²⁾
Ba2
National Scale - Long Term (Aa1.br)

S&P Global
International Scale⁽²⁾
BB-
National Scale - Long Term (brAAA)

Consolidated Statement of Financial Position⁽³⁾

In thousands of Reais

	30.sep.20	31.dez.19
Extended cash and equivalents ⁽¹⁾	36,907,933	22,923,591
Interbank investments and Central Bank compulsory deposits	11,670,617	13,497,221
Financial assets	11,985,710	7,127,704
Marketable securities	7,584,325	5,384,398
Derivative financial instruments	4,401,385	1,743,306
Investment linked to open market operations - Government securities	22,886,672	28,472,607
Insurance, reinsurance and private pension operations	19,631,677	18,519,543
Credit portfolio	98,818,777	90,668,515
Credit portfolio	102,221,460	93,796,391
(Allowance for credit risk)	(3,402,683)	(3,127,876)
Others financial assets	6,285,249	5,535,630
Tax assets	3,947,582	2,838,218
Other assets	600,106	420,243
Investments, Property and equipment and Intangible assets	802,303	781,100
TOTAL ASSETS	213,536,626	190,784,372
LIABILITIES	200,473,569	178,899,997
Financial liabilities	142,597,990	119,981,415
Funds from customers	110,979,219	94,827,344
Funds from market	31,618,771	25,154,071
Derivative financial instruments	4,450,638	1,705,766
Open market funding - Government securities	22,774,091	28,208,651
Insurance and private pension operations	19,403,404	18,389,590
Others financial liabilities	7,205,687	6,389,575
Provisions for contingent liabilities and Tax liabilities	2,949,823	3,169,875
Others liabilities	1,091,936	1,055,125
CONSOLIDATED EQUITY	13,063,057	11,884,375
TOTAL LIABILITIES AND EQUITY	213,536,626	190,784,372

Consolidated Statement of Income⁽³⁾

In thousands of Reais

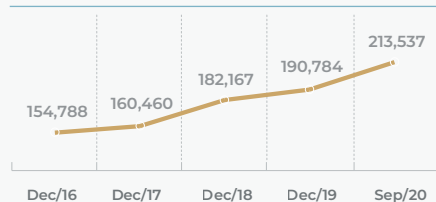
	Accumulated	
	2020	2019
GROSS INCOME FROM FINANCIAL INTERMEDIATION BEFORE CREDIT RISKS	4,444,456	4,495,127
INCOME WITH CREDIT RISKS	(851,465)	(429,671)
NET INCOME ON FINANCIAL INTERMEDIATION	3,592,991	4,065,456
OTHER INCOME FROM OPERATIONS	1,744,710	1,534,646
Revenue from service, bank fees and foreign exchange transactions	1,529,055	1,339,198
Management and administration of funds, brokerages and custodys	1,109,877	875,096
Other services, fees and foreign exchange transactions	419,178	464,102
Insurance, reinsurance and private pension operations	215,655	195,448
TAX EXPENSES OF OPERATIONS	(453,020)	(413,781)
NET INCOME FROM OPERATIONS	4,884,681	5,186,321
OTHER OPERATING INCOME (EXPENSES)	(3,149,093)	(3,126,963)
Personnel expenses	(2,203,045)	(2,126,561)
Administrative expenses	(837,939)	(831,627)
Other operating income (expenses)	(108,109)	(168,775)
INCOME BEFORE TAXES	1,735,588	2,059,358
INCOME TAX AND SOCIAL CONTRIBUTION	(361,067)	(475,481)
NET INCOME	1,374,521	1,583,877

José Manuel da Costa Gomes

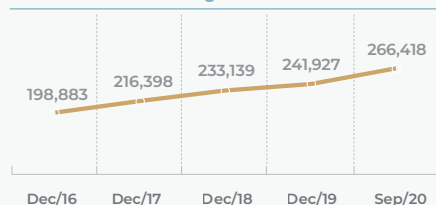
Accountant CRC n° 1SP219892/O-0

The Consolidated Financial Statements with Independent Auditor's report, unqualified opinion, are available in the website www.safrá.com.br

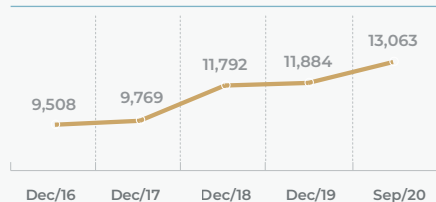
Total Assets



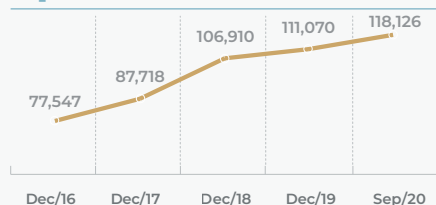
Raised and managed assets⁽⁴⁾



Equity



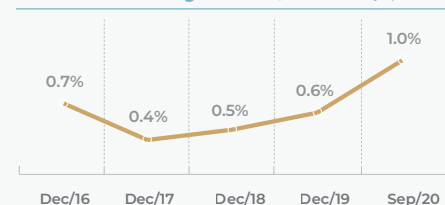
Expanded Credit Portfolio⁽⁵⁾



Net Income



Non Performing Loans (Over 90 days)



⁽¹⁾ Liquidity represented by Cash and Unrestricted government securities of high liquidity (-) Collection of taxes and similar in the amount of R\$ 124,757 (R\$ 21,140 in 06.30.2018). ⁽²⁾ The Banco Safrá continues with the highest rating among the financial institutions in Brazil, which are limited to Sovereign rating, both the S&P Global and Moody's. ⁽³⁾ In the Statement of Financial Position, it refers to the presentation model with information included in the explanatory notes. In the Statement of Income, the hedge of marketable securities abroad and the non-recurring income earned in the year 2020 are presented net of their tax effects. ⁽⁴⁾ Represented by raised and managed funds + repurchase agreements + foreign exchange portfolio + collection of taxes and similar. ⁽⁵⁾ Included Credit portfolio and Guarantees and sureties.